

## FACT SHEET

**Sterlite Technologies Limited** is a leading global provider of transmission solutions for the power and telecom industries. It is among the Top 3 global manufacturers of power conductors and among the Top 5 global manufacturers of optical fibers and cables.

### CORPORATE OFFICE

4<sup>th</sup> Floor Godrej Millenium, 9 Koregaon Road  
Pune 411001, Maharashtra, INDIA  
Phone: +91-20-30514000  
Fax: +91-20-26138083

### REGISTERED OFFICE

E1, MIDC Waluj  
Aurangabad 431 136, Maharashtra, INDIA  
Phone: +91-240-2564599  
Fax: +91-240-2564598

### WORLDWIDE LOCATIONS

Aurangabad, Amsterdam, Beijing, Campobello, Haridwar, Istanbul, Johannesburg, London, Moscow, Mumbai, , Noida, Pune, Shanghai, Silvassa.

### NUMBER OF EMPLOYEES

Approximately 850 employees

### STOCK EXCHANGE LISTINGS

National Stock Exchange (NSE), India – *Scrip Code: STRTECH*  
Bombay Stock Exchange (BSE), India – *Scrip Code: 532374*

### YEAR OF ESTABLISHMENT

Sterlite's range of Telecom Cables had been manufactured under Sterlite Industries (India) Limited from 1988 till Year 2000 and under Sterlite Optical Technologies from Year 2000 onwards.

Sterlite Optical Technologies Limited was formed by the demerger of the erstwhile telecom division of Sterlite Industries (India) Limited with effect from July 1, 2000 to enable a sharper focus on each of the businesses.

Sterlite Optical Technologies acquired Sterlite Industries' Power Transmission Line Business, with effect from July 1, 2006.

With consideration of the enhanced scope of the Company's businesses, the name of the company was changed to Sterlite Technologies Limited with effect from December 1, 2007.

### SCOPE OF BUSINESS ACTIVITY

- Manufacture and supply of Optical Fibers, Fiber Optic Cables, Copper Telecom Cables, Structured Data Cables, ADSL2+ Modems.
- Manufacture and supply of Power Transmission Conductors, Aluminum & Alloy Rods
- Telecom Integration Projects & Managed Services

### STANDARDS AND CERTIFICATIONS

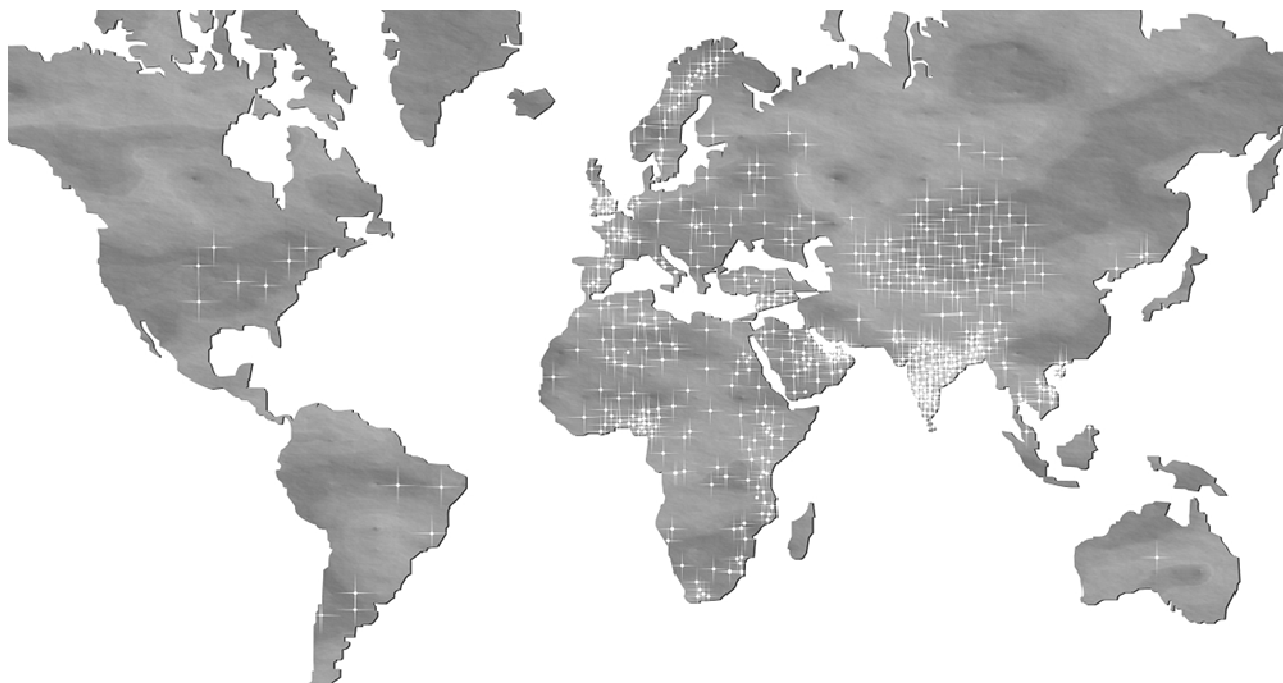
- All Sterlite's telecom products comply with ITU-T recommendations and BS EN 188000, EIA/TIA & CEI-IEC 60793 Test Standards. All Sterlite's power transmission products comply with IS, IEC, BS, ASTM, NFC, Din, AS, JIS & CSA International Specifications.
- ISO 9001:2000, ISO 14001:2004, OHSAS 18001:1999, British Safety Council (BSC) Five Star Rating, TL 9000, ISO 10002, UL.

## FINANCIAL OVERVIEW

US \$ Million	FY2004-05	2005-06	2006-07	2007-08	2008-09
Net Revenues	73	124	265	419	498
EBITDA	11	19	26	51	52
PAT	2	9	11	25	20

## GLOBAL FOOTPRINT

Sterlite sells its telecom and power products in over 70 countries and currently international sales account for about 30% of the company's net revenues.



*Sterlite's telecom products are sold to nine of the top 20 global telecom incumbents. Due to customer confidentiality agreements, we would be unable to provide specific customer names, however references can be provided on special request.*

## INTELLECTUAL PROPERTY

24 patents granted in USA, Europe, India & China.

## RECENT AWARDS

- Deloitte Technology Fast 500 Asia-Pacific Awards 2009
- Thomson Reuters Innovation Award 2009
- Asia Pacific Entrepreneurship Award India 2009
- CIO 100 Award 2008 for innovative use of IT in manufacturing.
- IEEMA Award for 'Best New Product 2007' for AL-59 Alloy Conductors
- Dun & Bradstreet Award for Corporate Excellence 2007
- V&D 100 2009 Award for Telecom Cables.
- BSNL Preferred Supplier Award 2009.